



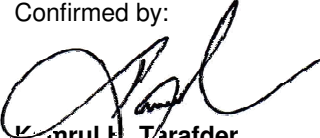
**ASA Philippines Foundation**  
**At a Glance Report**  
( As of January 31, 2019 )

No.	Description	31-Jan-19	31-Jan-18	31-Jan-17	31-Jan-16
1	Number of Branches	1,226	1,023	850	704
2	Number of Micro-finance Officer (MFO)	6,237	5,008	4,217	3,440
3	Number of Total Staff	8,828	7,086	5,970	4,815
4	Number of Provinces Covered	82	82	82	82
5	Total Number of Clients	1,758,783	1,531,810	1,273,722	1,075,242
6	Client's Savings Balance (PHP)	8,921,977,675	6,839,452,407	4,589,601,670	3,181,895,520
7	Number of Active Borrowers	1,758,783	1,531,810	1,273,722	1,075,242
8	Principal Portfolio (PHP)				
	Disbursed (cumulative)	194,607,139,000	137,480,861,000	93,885,571,000	63,812,319,000
	Target of Collections (cumulative)	177,424,714,919	124,573,325,153	85,113,195,194	58,281,805,551
	Actual Collections (cumulative)	177,329,830,844	124,506,198,178	85,093,737,194	58,278,560,508
	Outstanding Portfolio (PHP)	17,277,308,156	12,974,662,822	8,791,833,806	5,533,758,492
9	Recovery Rate	99.38%	99.42%	99.73%	99.92%
10	Portfolio at risk	0.49%	0.43%	0.20%	0.04%
11	No. of Delinquent A/C.	16,660	10,412	4,863	675
12	% of Delinquent A/C.	0.95%	0.68%	0.38%	0.06%
13	Amount of Pastdue (PHP)	94,884,075	67,126,975	19,458,000	3,245,043
14	Amount of Portfolio at Risk (PHP)	84,831,635	56,252,509	17,603,420	2,297,500

Prepared by:

  
Ferdinand U. Jikiri  
Comptroller of MIS

Confirmed by:

  
Kamrul H. Tarafder  
President



**ASA Philippines Foundation, Inc.**  
**(A Microfinance NGO)**  
**Statements of Financial Position**

For the Month of:	JAN-2019	JAN-2018	JAN-2017	JAN-2016
<b>ASSETS</b>				
Cash on Hand	58,640,394	37,070,217	23,722,611	12,960,804
Cash in Bank - All Branches	1,133,323,374	1,043,560,208	442,011,298	392,469,999
Cash in Bank - Central Office	1,214,931,944	1,023,891,129	67,522,870	327,081,402
<b>Sub-total of Cash and Cash in Bank</b>	<b>2,406,895,712</b>	<b>2,104,521,554</b>	<b>533,256,779</b>	<b>732,512,205</b>
<b>Loans Receivables - Principal</b>	<b>17,277,308,156</b>	<b>12,974,662,822</b>	<b>8,791,833,806</b>	<b>5,533,758,492</b>
Less Allowance for Probable Losses	-883,004,400	-672,005,100	-442,019,300	-408,209,310
<b>Sub-total of Loans Receivables - Net</b>	<b>16,394,303,756</b>	<b>12,302,657,722</b>	<b>8,349,814,506</b>	<b>5,125,549,182</b>
Staff Advance from Salary (with S.C.)	1,105,700	42,288,000	29,024,300	34,803,100
Staff Advance from Motorcycle (with S.C.)	94,132,200	96,385,250	74,632,800	54,358,100
Special Advance	9,508,710	21,129,405	7,215,534	1,516,735
Cash Advance to Staff	2,745,413	1,847,557	1,393,124	1,534,316
Others	7,453,444	9,565,591	93,768	1,513,887
<b>Sub-total of Other Receivables</b>	<b>114,945,467</b>	<b>171,215,803</b>	<b>112,359,526</b>	<b>93,726,138</b>
Office Building	65,678,584	65,678,584	65,678,584	65,678,584
Office Building Improvements	0	0	0	0
Furniture and Fixtures	292,745,343	218,534,768	168,542,027	126,567,335
Office Equipments	33,432,028	32,788,853	29,724,553	25,904,553
Transportation Equipments	1,639,000	0	0	0
Less Accum. Depreciation	-236,982,106	-181,125,614	-132,093,747	-93,039,201
<b>Sub-total of Property and Equipment</b>	<b>156,512,849</b>	<b>135,876,591</b>	<b>131,851,417</b>	<b>125,111,271</b>
Rental Deposit	35,203,037	27,545,501	21,546,386	15,738,898
Other Assets	0	0	0	0
<b>Sub-total of Other Assets</b>	<b>35,203,037</b>	<b>27,545,501</b>	<b>21,546,386</b>	<b>15,738,898</b>
<b>Due from HO/Branches</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL ASSETS</b>	<b>19,107,860,821</b>	<b>14,741,817,171</b>	<b>9,148,828,614</b>	<b>6,092,637,694</b>
<b>LIABILITIES AND FUND BALANCE:</b>				
Clients' CBU	7,711,209,765	5,873,334,557	3,875,692,790	2,646,728,630
Clients' LCBU	1,210,767,910	966,117,850	713,908,880	535,166,890
<b>Sub-total of Microsavings</b>	<b>8,921,977,675</b>	<b>6,839,452,407</b>	<b>4,589,601,670</b>	<b>3,181,895,520</b>
Long-Term Financing	1,692,000,000	2,000,000,000	0	200,000,000
Short-Term Financing	210,000,000	200,000,000	760,000,000	574,000,000
BPSF	715,747,780	739,353,110	614,489,610	462,194,250
Post Employment Benefit Payable	636,953,899	613,500,541	377,163,600	207,253,100
Staff Benevolent Fund	253,575,700	204,653,680	175,656,950	95,606,050
Accounts Payable	112,697,429	79,313,594	61,804,767	215,915,757
Due to HO / Branches	0	0	0	0
Accrued Expenses	408,306,874	330,134,797	266,882,916	226,000,565
<b>Sub-total of Other Liabilities</b>	<b>4,029,281,682</b>	<b>4,166,955,722</b>	<b>2,255,997,843</b>	<b>1,980,969,722</b>
<b>TOTAL LIABILITIES</b>	<b>12,951,259,357</b>	<b>11,006,408,129</b>	<b>6,845,599,513</b>	<b>5,162,865,242</b>
Grant Funds Previous Years	41,360,000	41,360,000	41,360,000	41,360,000
Grant Funds Current Year	0	0	0	0
Other Comprehensive Fund Balance	86,383,900	-24,340,000	-195,500	-27,566,100
Generated Fund - Previous Year	5,843,203,917	3,631,644,914	2,212,476,287	886,317,933
Generated Fund - Current Year	185,653,647	86,744,128	49,588,314	29,660,619
<b>FUND BALANCE</b>	<b>6,156,601,464</b>	<b>3,735,409,042</b>	<b>2,303,229,101</b>	<b>929,772,452</b>
<b>TOTAL LIABILITIES &amp; FUND BALANCE</b>	<b>19,107,860,821</b>	<b>14,741,817,171</b>	<b>9,148,828,614</b>	<b>6,092,637,694</b>
	0.00	0.00	0.00	0.00



**ASA Philippines Foundation, Inc.**  
**(A Microfinance NGO)**  
**Statements of Comprehensive Income**

For the Month of:	JAN-2019	JAN- 2018	JAN-2017	JAN-2016
<b>REVENUE</b>				
Gross Revenue from Loan	756,285,129	531,911,610	345,575,254	266,416,443
Less: Rebates	-109,051,138	-70,790,601	-10,063,304	-3,510,546
<b>Sub-total of Revenue from Microfinance Loans</b>	<b>647,233,991</b>	<b>461,121,009</b>	<b>335,511,950</b>	<b>262,905,897</b>
Interest from Bank Deposits	3,277,560	256,531	28,857	121,985
Membership Contribution	4,306,050	0	0	0
Recovery of Written-Off Accounts	1,154,855	381,470	175,310	167,340
Miscellaneous	1,069,699	1,640,304	1,125,419	820,124
<b>Sub-total of Other Revenue</b>	<b>9,808,164</b>	<b>2,278,305</b>	<b>1,329,586</b>	<b>1,109,449</b>
<b>TOTAL REVENUE</b>	<b>657,042,155</b>	<b>463,399,314</b>	<b>336,841,536</b>	<b>264,015,346</b>
<b>EXPENSES</b>				
Finance Cost	8,527,011	7,154,168	2,101,875	3,270,278
Personnel Related Cost	157,824,013	129,469,272	97,839,586	74,008,098
Transportation and Other Travel Expenses	27,816,113	20,914,490	21,914,999	17,078,619
Staff Development and Conferences	6,064,848	4,066,381	3,480,387	2,984,788
Clients Community Services	35,821,500	23,854,950	0	0
Taxes and Licenses	31,036,936	26,692,152	18,005,346	11,764,285
Staff Benevolent Funds	1,113,800	895,000	687,850	638,750
Stationaries and Office Supplies	6,624,407	3,041,393	2,363,255	2,379,542
Rent	16,094,939	12,318,273	9,858,038	7,607,633
Utilities (Light and Water)	3,569,972	2,838,381	2,310,395	1,557,824
Communication and Postage	5,693,909	4,109,234	2,996,845	1,236,755
Repairs and Maintenance	11,500,552	8,160,916	6,903,316	4,727,117
Insurance Expense	114,108	131,027	42,956	14,159
Information Technology Expenses	0	0	0	0
General Support Services	0	2,050	0	0
Representation	0	15,994	91,896	2,500
Bank Charges / FT Cost	968,970	129,154	60,145	71,749
Consultancy and Professional Fees	2,588,523	1,949,897	39,850	415,316
Publication and Subscription	6,018	0	0	0
Association and Membership Dues	219,284	224,274	225,249	223,980
Research and Development	0	1,873	0	0
Depreciation	0	0	0	0
Miscellaneous	1,668,315	1,423,397	1,594,984	1,095,464
<b>Other Operating and Administrative Expenses</b>	<b>317,253,218</b>	<b>247,392,276</b>	<b>170,516,972</b>	<b>129,076,857</b>
<b>Provision for Unspent Expenses</b>	<b>140,000,000</b>	<b>120,000,000</b>	<b>110,000,000</b>	<b>100,000,000</b>
<b>Provision for Loan Loss</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Grants and Donation</b>	<b>1,060,000</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL EXPENSES BEFORE TAX</b>	<b>458,313,218</b>	<b>367,392,276</b>	<b>280,516,972</b>	<b>229,076,857</b>
<b>Gross Receipt Tax</b>	<b>13,075,290</b>	<b>9,262,910</b>	<b>6,736,250</b>	<b>5,277,870</b>
<b>TOTAL EXPENSES AFTER TAX</b>	<b>471,388,508</b>	<b>376,655,186</b>	<b>287,253,222</b>	<b>234,354,727</b>
<b>REVENUE OVER EXPENSES</b>	<b>185,653,647</b>	<b>86,744,128</b>	<b>49,588,314</b>	<b>29,660,619</b>
Other Comprehensive Income (Loss)	0	0	0	0
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>185,653,647</b>	<b>86,744,128</b>	<b>49,588,314</b>	<b>29,660,619</b>